

AREA 60 OF WESTERN PENNSYLVANIA GENERAL SERVICE, INC.

www.wpaarea60.org

AGENDA—2ND QUARTERLY MEETING

May 14, 2017

HOLIDAY INN, 210 LUDLOW STREET, WARREN, PA

OPEN with Declaration of Unity.....Area Chairperson, Jody K.

A.A.'s Declaration of Unity

"This we owe to A.A.'s future: To place our common welfare first; to keep our fellowship united. For on A.A. unity depend our lives and the lives of those to come."

READING by attending member.....Alternate Chairperson, Jon C.

ROLL CALL of Voting Members.....Recording Secretary, Christa F.

ALTERNATE DELEGATE'S REPORT.....Margie S.

DELEGATE'S REPORT.....John K.

CHAIRPERSON'S REPORT.....Jody K.

ALTERNATE CHAIRPERSON'S REPORT.....John C.

SECRETARY'S REPORT.....Jane R.

TREASURER'S REPORT.....Shelley S.

APPOINTED OFFICER REPORTS

Newsletter.....Chad U

Registrar.....Walter G.

Archivist.....Al C.

SERVICE COORDINATOR REPORTS

Archives.....Hubert H.

Grapevine.....Jordon W.

Literature.....Becky C.

Website.....Jon M.

Treatment/Accessibilities.....Maresa S.

Corrections.....Wayne S.

CPC/PI.....Vacant*

OLD BUSINESS

- a) Review of 2017 Area 60 Calendar
- b) NERF Report

NEW BUSINESS

- a) Bids for Days of Sharing 2017
- b) Bids for Regional Site Rotation 2019
- c) NERF Funding Request, Mario D'A., Alt. Treasurer
- d)

****DCM REPORTS**.....Alt. Chair, Jon C.

OPEN MICROPHONE for GSRs and Others

ADJOURNMENT with the Responsibility Statement:

"I am responsible. When anyone, anywhere, reaches out for help, I want the hand of A.A. always to be there. And for that: I am responsible."

** [2 min. each] Please give a neatly written copy of your report to the Area Secretary for inclusion in the minutes. Reports may also be submitted through the Area 60 website or emailed to the Secretary at secretary@wpaarea60.org.

* If you would like to serve as CPC/PI Coordinator, please submit a letter of intent including experience to the Area 60 Chair in person or at chairperson@wpaarea60.org

ADDITIONS TO THE AGENDA

Requests for additions to the agenda must be made by a DCM to the Chairperson, Jody K., at least one week in advance of the meeting. Call 814-427-2006.

TO: AREA 60 DCMs, ALT. DCMs, GSRs, PAST DELEGATES, and AREA OFFICERS/COORDINATORS

RE: 2017 2nd QUARTERLY MEETING

SCHEDULE

- 8:30 am Registration, Coffee, Fellowship
- 9:00 am WORKSHOP: The A.A. Service Structure, Jon C. & Chad U.
- 9:00 am FINANCE COMMITTEE: Location TBA
- 10:15 am CALL TO ORDER

PLEASE NOTE: This meeting will last as long as necessary to complete the business and reporting of the day. We will not stop for a lunch break, please bring your own snack or lunch.

April 23-29, 2017	All Week	General Service Conference
May 6, 2017	9am-3pm	Day of Sharing Districts 8 & 28
May 14, 2017	8:30 registration, 9am workshop, 10:15 meeting	2nd Quarterly Meeting, Warren, PA Holiday Inn, 210 Ludlow Street
June 2-4, 2017	All Weekend	NERF
June 11, 2017	9am	Officers/Coordinators Mtg. GAW Wrap-up
June 25, 2017	8:30 registration, 9am workshop, 10:15 meeting	Post-Conference Assembly
July 9, 2017	9am	Officers/Coordinators Mtg.
August 13, 2017	8:30 registration, 9am workshop, 10:15 meeting	3rd Quarterly Meeting, Greensburg, PA Ramada Inn, 100 Ramada Drive
September 17, 2017	9am	Officers/Coordinators Mtg.
October 15, 2017	8:30 registration, 9am workshop, 10:15 meeting	Fall Assembly
November 12, 2017	9am	Officers/Coordinators Mtg. GAW Planning Meeting
December 10, 2017	8:30 registration, 9am workshop, 10:15 meeting	4th Quarterly Meeting
December 17, 2017	9am	Officers/Coordinators Mtg.

AREA 60 PANEL 67-ELECTED OFFICERS

<p><u>Delegate</u> John K. xxx-xxx-xxxx delegate@wpaarea60.org</p>	<p><u>Chairperson</u> Jody K xxx-xxx-xxxx chairperson@wpaarea60.org</p>	<p><u>Secretary</u> Jane R. xxx-xxx-xxxx secretary@wpaarea60.org</p>
<p><u>Alternate Delegate</u> Margie S. xxx-xxx-xxxx altdelegate@wpaarea60.org</p>	<p><u>Alternate Chairperson</u> Jon C. xxx-xxx-xxxx altchairperson@wpaarea60.org</p>	<p><u>Treasurer</u> Shelley S. xxx-xxx-xxxx treasurer@wpaarea60.org</p>

NOTES: Area Officers and Coordinators will be happy to attend any District meeting or event when asked.
 Please allow adequate notice, reflecting the Area Calendar.

2nd Quarterly Meeting Report | May 14, 2017, Warren, PA

1. **Area Contributions**
 - a. 1/1 through 5/4: \$7,464.40
2. **GSO Contributions**
 - a. 2015:
 - i. Donations: \$7.1 million in donations
 - ii. Cost of services: \$10.1 million
 - iii. \$3 million covered from literature sales = 70% self-supporting
 - b. 2016:
 - i. Donations: \$7.9 million, +11% from 2015
 - ii. Cost of services: \$9.9 million
 - iii. \$2 million covered from literature sales = 80% self-supporting
 - c. Total cost per member to be self-supporting PER YEAR is only \$8
 - d. Increase in contributions in part due to the auto-debit on the AA website
3. **Literature**
 - a. \$13.4 million, +5% from 2015
 - b. Net Literature Income: \$3.4 million
 - c. After covering the \$2 million shortfall from donations = Net Profit of \$1.4 million
4. **Grapevine**
 - a. Subscriptions: \$165,000 (Increase over 2015)
 - b. La Vina: Net Cost of \$152,000
5. **NERF!**
 - a. June 2-4, Cranberry/Mars PA @ the Hilton
 - b. Rooms are already sold out but come for the day
 - c. Expecting 500-700 people from Maryland to Maine
6. **Seeds of Service Newsletter**
 - a. July 20th Deadline
 - b. "I am Responsible"
 - c. 300-450 words per article, send them to newsletter@wpaarea60.org
7. **Area Website**
 - a. It's Awesome, at least check it out: www.wpaarea60.org
 - b. What's new:
 - i. Audio/Video Archive
 - ii. District Info change form online (Forms page)
 - iii. Seeds of service newsletter digital mailing list
 - c. Coming soon:
 - i. Online donations to Area 60 with optional recurring debit
 - ii. More online forms
8. **Misc**
 - a. Quote: "If I am not talking I cannot be heard"
 - b. Titusville Group is having its 75th anniversary meeting in December

Delegates Report Area 60
2nd Quarterly Meeting
5/14/17

- 1) I was honored and privileged to attend the 67th General Service Conference in Rye N.Y. April 23-29 2017. I served as a member of the Conference Agenda Committee. Participating in the conference was one of the finest experiences of my life. The love and unity of all the conference members was overwhelming. We all worked very hard during the conference with an average workday of 13 hrs. Friendships were developed among the Delegates which for me includes an invitation by Jean Noel L. to visit southeast Quebec. A.A. is fortunate to have our General Service Staff and the Trustees who work tirelessly to put on the Conference, provide our Published materials and provide our lifesaving Services. I will have a full report on the 67th General Service Conference for you on 6/25/17 at the Post-Conference Assembly. The Post Conference Assembly will be held at the Comfort Inn Penn Hills Pa. You are all invited to attend. Published Conference Reports will be available in September.
 - 2) In addition to attending the conference I attended NERAASA at Framingham Ma. February 24-26 2017, NERD at Greenwich Ct. March 10-12 2017, GAW at Penn Hills March 31-April 1 2017 and a Day of Sharing at East McKeesport for Districts 8 & 28 5/6/17
 - 3) It was obvious to me that our Trustees and General Service General Manager Greg Tobin are making a concerted effort to be transparent in all matters to the Delegates. I have no doubt that they have the best interest of A.A. in mind. I was able to talk to many of the Delegate Committee Chairs and their Board Weekend experiences were all positive.
 - 4) 2016 Financial Highlights:
* 7th Tradition Self-Support-Record in 2016 -\$ 7.9 million, up 11% from 2015. *Cost of services provided to the Fellowship- \$ 9.9 Million.* Shortfall between 7th Tradition of Self-support and Costs of Services provided to the Fellowship – \$2.0 million. * AAWS Literature sales- \$ 13.4 million, up 5% from 2015. AAWS publishing net income-\$3.4 million covered shortfall between 7th Tradition Self-Support and Cost of Services provided, resulting in net profit-\$1.4 million.* Grapevine subscription levels increased in 2016 resulting in net income-\$165,000. General Fund service support of LA Vina- \$152,000. Reserve Fund- \$14.9, resulting in a ratio of 10.3 months. *provides reserve*
 - 5) NERF 2017 June 2-4 2017 Speakers, Panels, Displays. Location: Doubletree by Hilton Pittsburgh/Cranberry 910 Sheraton Dr. Mars Pa. 16046. Walkup registration, no registration charge
- Respectfully Submitted by John Krantz Panel 67 Area 60 Agenda Committee

	A	B	C	D	E	F	G
1	FINANCIAL 1/1/17 thru 5/04/17						
2							
3	STARTING BALANCE: 01/01/17						
4		CHECKING ACCOUNT	\$ 32,937.28				
5		RESERVE ACCOUNT	\$9,326.14				
6							
7	BUDGETED EXPENSES:		Prev report	TO DATE	YEAR TO DATE	BUDGET REMAINING	2017 BUDGET
8							
9		CONFERENCE	\$0.00	\$2,400.00	\$2,400.00	\$ -	\$ 2,400.00
10		DELEGATE	\$508.00	\$1,030.69	\$1,538.69	\$ 1,961.31	\$ 3,500.00
11		ALT. DELEGATE	\$0.00	\$742.70	\$742.70	\$ 2,457.30	\$ 3,200.00
12		CHAIRPERSON	\$325.00	\$275.00	\$600.00	\$ 1,200.00	\$ 1,800.00
13		ALT. CHAIRPERSON	\$0.00	\$281.75	\$281.75	\$ 1,218.25	\$ 1,500.00
14		RECORDING SECR	\$0.00	\$0.00	\$0.00	\$ 600.00	\$ 600.00
15		SECRETARY ADMIN	\$10.20	\$92.47	\$102.67	\$ 3,397.33	\$ 3,500.00
16		SECRETARY	\$0.00	\$79.50	\$79.50	\$ 720.50	\$ 800.00
17		TREASURER	\$0.00	\$352.72	\$352.72	\$ 1,147.28	\$ 1,500.00
18		ARCHIVES	\$0.00	\$0.00	\$0.00	\$ 600.00	\$ 600.00
19		ARCHIVIST	\$0.00	\$34.59	\$34.59	\$ 565.41	\$ 600.00
20		CORRECTIONAL	\$0.00	\$0.00	\$0.00	\$ 700.00	\$ 700.00
21		CPC/PI	\$0.00	\$359.50	\$359.50	\$ 440.50	\$ 800.00
22		GRAPEVINE	\$0.00	\$0.00	\$0.00	\$ 850.00	\$ 850.00
23		LITERATURE	\$0.00	\$121.22	\$121.22	\$ 578.78	\$ 700.00
24		NEWSLETTER	\$0.00	\$121.50	\$121.50	\$ 628.50	\$ 750.00
25		NEWSLETTER PUB	\$0.00	\$495.00	\$495.00	\$ 1,505.00	\$ 2,000.00
26		REGISTRAR	\$45.00	\$385.00	\$430.00	\$ 670.00	\$ 1,100.00
27		TREATMENT SN	\$0.00	\$0.00	\$0.00	\$ 700.00	\$ 700.00
28		WEBSITE	\$0.00	\$0.00	\$0.00	\$ 700.00	\$ 700.00
29		AREA MEETINGS	\$64.20	\$977.10	\$1,041.30	\$ 2,158.70	\$ 3,200.00
30		ADMINISTRATIVE EXP	\$0.00	\$28.92	\$28.92	\$ 621.08	\$ 650.00
31		STORAGE	\$0.00	\$2,142.14	\$2,142.14	\$ 457.86	\$ 2,600.00
32		TOTAL BUDGETED EXPENSES:	\$952.40	\$9,919.80	\$10,872.20	\$23,877.80	\$34,750.00
33							
34							
35	GENERAL EXPENSES :						
36		AD-HOC CMTEs:			\$ -		
37		SITE			\$ -	\$ -	\$ -
38		Previous Checks			\$ -		
39		FINANCE/BUDGET			\$ -	\$ 250.00	\$ 250.00
40		WEBSITE		\$ 100.00	\$ 100.00		
41		GETAWAY WEEKEND		\$ 9,173.83	\$ 9,173.83		
42		INVENTORY-PURCHS:					
43		GRAPEVINE		\$ 476.20	\$ 476.20		
44		LITERATURE		\$ 1,866.26	\$ 1,866.26		
45		NON-PROFIT/INCRP.			\$ -		
46		N.E. REG. EVENTS			\$ -	\$ 1,000.00	\$ 1,000.00
47		SEED MONEY-DOS			\$ -		
48		ARCHIVIST WORKSHOP			\$ -	\$ 1,500.00	\$ 1,500.00
49		ARCHIVIST SUPPLIES			\$ -		\$ 500.00
50							
51							
52		TOTAL GENERAL EXPENSES:	\$ -	\$ 11,616.29	\$ 11,616.29		\$ 3,250.00
53							
54		TOTAL EXPENSES	\$ 952.40	\$ 21,536.09	\$ 22,488.49		\$ 38,000.00
55							
56	INCOME:						
57		CONTRIBUTIONS		\$ 7,464.40	\$ 7,464.40		
58		GETAWAY WEEKEND		\$ 8,454.48	\$ 8,454.48		
59		GAW HOSPITALITY		\$ 124.00	\$ 124.00		
60		MISCELLANEOUS			\$ -		
61		EXCHANGE:			\$ -		
62		GRAPEVINE		\$ 538.00	\$ 538.00		
63		LITERATURE		\$ 119.11	\$ 119.11		
64		MONEY RTRND			\$ -		
65		RETURNED CHECKS			\$ -		
66		TOTAL INCOME:	\$ -	\$ 16,699.99	\$ 16,699.99		
67							
68	ENDING BALANCE:						
69		CHECKING ACCOUNT			\$ 27,148.78		
70		RESERVE ACCOUNT			\$9,326.14		
71		INTEREST&TRANSFR			\$0.00		
72							
73	Respectfully Submitted,						
74	Shelley S. - Area Treasurer						

Web Coordinator Report

14-May-2017 | 2nd Quarterly Area Meeting | Warren, PA

- New Website is live if you haven't seen it **www.wpaarea60.org**
 - Mobile friendly
- Digital Delivery of the Newsletter
 - Signup on the website
 - In the past month we've had 55 signups
 - Go sign up!
- Online Forms
 - District Info Change
 - Quarterly Meeting DCM Report
- Videos
 - Collection of videos from AA's archives
- Full calendar of area events
 - Includes district and regional events
 - Send me your flyers / event info
- Analytics for last 30 days
 - 938 people have visited the site
 - An average of over 2 and a half minutes on the site per person per visit [great!]
 - 40% from mobile devices!
 - These are FANTASTIC numbers, spread the word
- In the next quarter
 - More forms that can be filled out online, including the Group Information Forms
 - Audio Archive of AA speakers, big book studies, step workshops (etc)
- SUGGESTIONS
 - Please send me ANY suggestions for content on the website
- THANKS!

Jon M.

Area 60 Web Coordinator

Alt DCM D41 (Johnstown)

website@wpaarea60.org